

Message Text

LIMITED OFFICIAL USE

PAGE 01 KABUL 00522 181125Z
ACTION NEA-10

INFO OCT-01 EUR-12 EA-10 ISO-00 CEA-01 CIAE-00 COME-00
DODE-00 EB-08 FRB-03 H-01 INR-07 INT-05 L-03
LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15 STR-06
ITC-01 TRSE-00 PRS-01 SP-02 SOE-02 OMB-01 DOE-11
NSCE-00 SSO-00 USIE-00 INRE-00 DOEE-00 /110 W
-----041133 181127Z /17

O R 181055Z JAN 78
FM AMEMBASSY KABUL
TO SECSTATE WASHDC IMMEDIATE 6152
USDA WASHDC
AMEMBASSY SINGAPORE
INFO AMEMBASSY ANKARA

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STATE FOR NEA/PAB
USDA FOR OFFICE OF GENERAL SALES MANAGER
SINGAPORE FOR DIRECTOR HUNT, WHEAT ASSOCIATES

E.O. 11652: NA
TAGS: EAGR, ETRD, AF
SUBJ: AFGHAN WHEAT PURCHASES

1. MINITER OF COMMERCE JALALLAR TODAY (JAN 18) INFORMED AMBASSA-
DOR AND ECON/COMM COUNSELOR THAT GENERAL ASEF, GENERAL PRESIDENT
OF FOOD PROCUREMENT AND GOVERNMENT COOPERATIVES, WAS STOPPING
IN TURKEY ON HIS WAY TO THE US TO EXPLORE A TURKISH OFFER TO
SELL AFGHANISTAN 100,000 MT OF WHEAT. COMMERCIAL PRICES AND TERMS
OFFERED BY TURKS ARE SIMILAR TO THOSE US HAD DISCUSSED WITH THE
GOVERNMENT OF AFGHANISTAN (GOA) JALALLAR SAID, AND AFGHANS WANT
TO SEE IF ANY SAVINGS IN TRANSPORT COSTS COULD BE REALIZED BY
PURCHASING FROM TURKS. IN RESPONSE TO THE AMBASSADOR'S QUESTION,
JALALLAR SAID GENERAL ASEF WOULD MAKE THE FINAL DECISION AS TO
SOURCING DURING THE COURSE OF HIS TRIP.

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2. COMMENT: JALALLAR'S COMMENTS WERE THE FIRST INKLING WE HAD
HAD RE THE TURKISH OFFER. IF ASEF HAS NOT ALREADY SIGNED WITH
THE TURKS, WE SHOULD MAKE A STRONG PITCH TO HIM UPON HIS
ARRIVAL, STRESSING QUALITY OF OUR WHEAT (WE UNDERSTAND THE
20,000 MT GRANT WHICH GOA RECEIVED FROM TURKEY WAS OF POOR
QUALITY) AND RELIABILITY OF SUPPLY. ALTHOUGH WE DO NOT HAVE

EXACT FIGURES TO COMPARE OCEAN FREIGHT COSTS BETWEEN US WEST
COAST - KARACHI AND TURKEY (IZMIR) - KARACHI, WE SUSPECT THAT
THERE WILL NOT BE A GREAT DIFFERENCE. IF OUR ASSUMPTION IS
CORRECT, WE MIGHT ALSO USE THIS TO ADVANTAGE IN OUR CONVERSA-
TIONS WITH ASEF.

DECLASSIFY 12/31/78

ELIOT

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: WHEAT, SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 18 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978KABUL00522
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780026-0665
Format: TEL
From: KABUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780151/aaaabqmg.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3ab5cfe2-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3756745
Secure: OPEN
Status: NATIVE
Subject: AFGHAN WHEAT PURCHASES
TAGS: EAGR, ETRD, AF
To: STATE USDA
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/3ab5cfe2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014